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Reg. No.	:	 
Name :		

Fifth Semester B.Com. Degree Examination, February 2021.

# First Degree Programme under CBCSS

Open Course I: CO 1551.2/ CC 1551.2/ CX 1551.2/ TT 1551.2

### PRINCIPLES OF MANAGEMENT

(2018 Admission - Regular)

(Common for Commerce/ Commerce with Computer Application/ Commerce and Tax Procedure and Practice/ Commerce and Tourism and Travel Management)

Time: 3 Hours Max. Marks: 80

#### SECTION - A

Answer all questions in one or two sentences each. Each questions carries 1 mark

- 1 Define mission and vision.
- 2. Define Organization.
- 3. State two important characteristics of directing.
- 4. What is a SCAMPER tool?
- 5. Define the term, 'multiplicity of roles'.
- 6. What is concurrent control?
- 7. What do you mean by decentralization?

- 8. What is a public sector enterprise?
- 9. What is performance appraisal?
- 10. What is operations research?

 $(10 \times 1 = 10 \text{ Marks})$ 

## SECTION - B

Answer any eight questions in not exceeding one paragraph each. Each question carries 2 marks

- 11. List the steps involved in strategic planning.
- 12. Define Decision Making.
- 13. What is Laissez faire?
- 14. List out the human factors in managing.
- 15. Define creativity.
- 16. What are the different bases of power?
- 17. What is a meant by reframing matrix?
- 18. Mention the various factors involved in using motivational techniques.
- 19. What is job enrichment?
- 20. Define Scientific Management.
- 21. Name the steps involved in motivation process.
- 22. What is an informal organization?
- 23. What is span of control?

- 24. What are the different types of training?
- 25. What do you mean by a strategy?
- 26. What is Organization Structure?

 $(8 \times 2 = 16 \text{ Marks})$ 

### SECTION - C

Answer any six questions in not exceeding 120 words each. Each question carries 4 marks

- 27. What are the essential skills of managers?
- 28. Discuss the principles of scientific management.
- 29. Distinguish between authority and power. What are the bases of power?
- 30. Distinguish between formal organization and informal organisation.
- 31. What are the characteristics of control? Discuss its advantages.
- 32. What is MBO? Mention the features of MBO.
- 33. What are the types of departmentation?
- 34. What is the purpose of organization?
- 35. What are the limitations of job enrichment?
- 36. What are the basic assumptions of Theory X?
- 37. What are the merits of line and staff organisation?
- 38. Discuss the decisional roles of a manager.

 $(6 \times 4 = 24 \text{ Mark})$ 

# SECTION - D

Answer any two questions in not exceeding four pages each. Each question carries 15 marks

- 39. Explain the various phases of Communication Process.
- 40. Briefly discuss Henry Fayol's principles of management.
- 41. Explain different styles of leadership based on authority.
- 42. What are the different types of modern controlling techniques?
- 43. What are the sources of conflict? What are the methods of resolving conflict?
- 44. "Management has largely been considered as a profession, despite certain inherent shortcomings". Discuss.

 $(2 \times 15 = 30 \text{ Marks})$