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First Semester B.Com. Degree Examination, January 2024 First Degree Programme under CBCSS

Core Course:

CO 1142 / CC 1143 : MANAGEMENT CONCEPTS AND THOUGHTS (2018 Admission Onwards)

Time: 3 Hours

Max. Marks: 80

SECTION - A

Answer all questions in one word or two sentences. Each question carries 1 mark.

- 1. What is contingency approach?
- 2. Define planning.
- 3. What is culture?
- 4. Define policy.
- 5. What is centralization?
- 6. What is direction?
- 7. What is managerial control?
- 8. Define leadership.
- 9. Define TQM.
- 10. What is accountability?

 $(10 \times 1 = 10 \text{ Marks})$

SECTION - B

Answer any **eight** questions not to exceed in one paragraph. Each question carries **2** marks.

- 11. What is the significance of staffing?
- 12. What is management by objectives?
- 13. What is organizing?
- 14. Name any two types of organizational culture.
- 15. Differentiate authority and responsibility.
- 16. What is paternalistic leadership?
- 17. What is expectancy theory?
- 18. What is intrinsic motivation?
- 19. What is esteem needs?
- 20. What is semantic barrier?
- 21. What is upward communication?
- 22. What is knowledge management?

 $(8 \times 2 = 16 \text{ Marks})$

SECTION - C

Answer any six questions not to exceed in 120 words. Each question carries 4 marks.

- 23. Write a short note on Hawthorne studies
- 24. What are the differences between delegation and decentralization?
- 25. Briefly explain Maslow's need hierarchy theory.

- 26. What are the importance of planning?
- 27. What are the steps in control process?
- 28. What are the functions of organisational culture?
- 29. Write a short note on trait theory of leadership.
- 30. Explain the motivation process.
- 31. Explain the concept of learning organization.

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

Answer any two questions not to exceed in 4 pages each. Each question carries 15 marks.

- 32. Explain various schools of management thoughts.
- 33. Explain the various styles of leadership.
- 34. What are the barriers of communication? How they can be removed?
- 35. Explain the principles of TQM.

 $(2 \times 15 = 30 \text{ Marks})$